Regina School Technology Plan

FCC APPEAL Docket No. 02-6 Regina School Inc. BEN: <u>220303</u> 471#: <u>378639</u> Attachment #:

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# Regina School INC. **Technology Plan**

Regina School INC. 10410 East Rita Ranch RD. Tucson AZ. 85747



Dr. Karumanchi Director

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# Regina School INC. Technology Plan

Regina School INC. 10410 East Rita Ranch RD. Tucson AZ. 85747

Dr. Karumanchi Director

# Regina School Technology Committee

 V.C. Karumanchi M.D.	
 Raz Suryadevara	
Doug Baker	

Douglas Jackson

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# Regina School INC. Technology 2002-2007

#### Introduction:

Regina School is a K-9 Elementary/High School Located at 10410 East Rita Ranch Rd. Tucson AZ. It is home to approximately 15 students, 3 classroom teachers and 6 support and administrative staff.

The purpose of the Regina school technology plan is to build a community of understanding among students, faculty, administrators and parents of our goals for using technology in the service of education. This plan begins by sharing a viewpoint of how computers and related technologies can complement the educational goals of our school. It states our long-term (3-5year) goals, updates 2000 efforts and finally sets forth our current 2001-2002-3 school year objectives. The plan then describes the resources that are needed to reach these goals, including plans for staff development and community outreach.

#### District:

Regina is a private School and it began the collaborative planning process in 2000 with early Goals to setup a technology driven school by 2004. It is the hope of the Regina School to get a sub grant from E-rate and any assistance it can receive from the AZ. Department of Education. It is the hope that the sub grants will provided funds for district and school improvement meetings, improvement meeting, inter/intra Regina school travel to see innovative programs and seek funds to hire consultants to conduct training for teachers, parents, and community stakeholders. A broad based Community Advisory Council (CAC) and Neighborhood Education Improvement Councils (NEIC) were formed to embody stakeholders of the communities including students, parents, and educators, elected officials, community/business leaders and clergy. An external consultant was hired to conduct interviews and compile a strategic profile of the Regina Charter School System.

NEICs met monthly in the community throughout the year to analyze needs, review research, visit other schools to observe effective programs, and update or write a School wide Improvement Plan for each school site. The Community Advisory Council also met to hear relevant reports of the happenings at the school sites. All site plans were collected by the CAC and combined into the Consolidated Regina Improvement Plan using the National Education Goals. All goals and objectives from the NEIC plans were aligned under one of the national goals and priorities were established as follows:

- 1. Enhance student achievement/professional development.
- 2. Parental and Community Involvement.
- 3. Technology.

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## All funding sources:

Including local school funds if provided will be utilized to address the needs prioritized in our school improvement plans. E-rate funds will greatly enhance the implementation of our school Technology plan.

Challenging real world curriculum must be introduced in the classroom. Parents and students noted the need for more challenging math and science curriculum that's related to the real world. It is our hope to seek out funds to provide a model for writing curriculum based on national standards and new state math frameworks, we will do this with our Technology in the classroom. Professional development will also address instructional strategies and assessment with technology.

#### TARGET AUDIENCE- DEMOGRAPHICS:

Number of schools in the district: 1
Student population 15
Number of teachers 2
Number of administrators 2
Student/teacher ratio 15:1
Student/computer ratio 1:1

Efforts to implement technology began in 2000. Monies have been allocated to build a computer lab and to provide the hardware necessary to allow classes' lab time. Since this time, efforts have been made to upgrade and acquire additional hardware as well as develop a LAN within the school. The school established the NEIC, Neighborhood Education Improvement Council, which is composed of parents, community members, teachers, and students. This committee worked with the school's Technology Committee to prioritize the needs of the school. Parental Involvement, Staff Development, and Technology were identified as immediate needs. Due to funding, technology improvements were not possible. However, the development of the Regina School Technology Plan made advancement possible. A Technology Coordinators were appointed to the school in the in 2001, and the Technology Learning Center was established. Committee and parent meetings were and continue to be held to inform parents and committee members of the school's status. During the summer of 2001 teachers voluntarily attended training sessions to better learn technology. It is our hope that all staff will be certified and reached the Intermediate level of proficiency. Currently, our one teacher has met proficiencies set forth by the school. And one-additional teachers will receive training beyond these proficiencies. Through peer support, Regina School on-site training, 100% will achieve minimum proficiency levels. State and grant funds will make it possible for the Regina School to purchase additional hardware and develop a WAN. Through local and state funding Regina school is connected by T1 lines, and all classrooms have Internet Access. The school is now in a position to make a positive impact on student achievement.

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#### Needs:

The Regina School will implement the following new approaches that will change the way teachers prepare for class and staff development that will lead to changes in teaching styles critical to the effective integration of technology into the curriculum:

1. <u>Technology in Class Preparation and Instruction</u> To determine student needs, teachers will:

Access student data on-line, using SAIS (Student Attendance Information System), to determine: (It is our hope to apply for Charter School NLT 1/20/2003)

- 1. Readiness.
- 2. Classroom participation/grades.
- 3. Proficiency in Arizona Standards for curriculum and technology.
- 4. Attendance patterns.
- B. Use/share student information on-line, using e-mail/teleconferencing with other teachers, specialists, parents and mentors concerning:
  - 1. Learning styles.
  - 2. Appropriate adaptive/prescriptive teaching strategies.
  - 3. Interests, talents, strengths, weaknesses and motivational.
  - 4. Strategies Concerns, needs, recommendations of parents
- C. Access to the Internet, appropriate software, and on-line curriculum to facilitate:
- 1. Individualized, self-paced lesson plan development and instruction.
- 2. Research and collaboration in curriculum development and standards integration.
- D. Use of telecommunications, direct learning and multi-media presentations to provide:
- 1. Effective lesson presentation.
- 2. Modeling for student multi-media presentations and projects.
- 3. Student access to global educational resources.

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## **Technology and Staff Development Needs:**

E-Rate funds will support technology and free up other school money for professional development needs by providing financial support for acquiring the resources required by, and aligned with, our technology plan, and providing the corresponding staff development needed for full implementation.

Supports State Standards and the Student Accountability Information System (SAIS)

If given support by the state or feds The E-rate project will support the AZ Student Attendance Information System (SAIS), approved by the Arizona Department of Education as a student information tracking and reporting system comparable to SAIS, with seamless interoperability as clearly described in infrastructure plans, by providing: full implementation of the SISY system in compliance with ADE standards; staff development in the effective use of this technology to access, record and report student information; and expert tech support for system installation, operation and maintenance will be in line to allow us the transitions to become a Charter School.

The project proposed by the Regina School will implement the Arizona State Standards for Technology, with seamless interoperability and compatibility, across the curriculum by providing:

- Hardware that will allow our K-12 students to develop the essential technology skills for using and understanding conventional and current tools, materials and processes;
- Software, including Internet applications, security and peripherals that will assist our students in solving problems using current technologies to conduct research, analyze solutions and present results;
- On-line, aligned, school and global educational curriculum necessary to expand student access to knowledge and allow the evaluation of the impact of technology on them as individuals, society and the environment.

# Roles and Responsibilities:

The Primary Project Team includes all Technology Committee members Director, Administrator, Principals, teachers, parents, students, community and business leaders Contractor and Grant Writer.

The primary role of the Technology Committee is to monitor the progress of the implementation, assessment and refinement of technology initiatives. Long-term responsibilities include: developing / implementing the goals and objectives of the technology plan and curriculum; establishing policies and procedures for technology use; developing /overseeing the technology budget; selecting / managing appropriate hardware/ software needed to support the goals, mission and vision of the plan; developing /overseeing staff development programs; monitoring technology plan implementation; monitoring progress of the technology plan implementation and applications to management /educational functions through on-going assessment /yearly summative evaluations; documenting successes and challenges resulting from the annual

evaluation; and planning future modifications necessary for refinement of technology initiatives and strategic planning, including funding and adequate staffing levels.

## Goals and Objectives:

The technology goals for the Regina School are fully aligned with stated technology and curriculum goals set by the State of Arizona. The technology goals for the Regina School and the objectives that will be taken to successfully achieve desired outcomes are:

Goal # 1: District and school connectivity to the Internet for data acquisition, sharing and student accountability.

Objective: Upgrade and improve school connectivity on campus.

Goal #2: Hardware and software acquisition for curriculum integration, training and improved student achievement and accountability.

Objective: To promote the systematic and continuous acquisition of available hardware and software for curriculum integration, training and improved student achievement and accountability.

Goal #3: Teacher, administrative, and support personnel training and support.

Objective: To mandate that all staff attend comprehensive, ongoing training for appropriate strategies and technologies in delivering instruction and information management.

Goal 4: Telecommunications

Objective: To incorporate state-of-the art video and audio technology with computer drive interconnectivity for Telecommunication purposes.

Goal #5: Security

Objective: To insure technological security.

The Technology Committee painstakingly crafted goals, objectives and expected outcomes that are carefully planned out, aligned with ADE guidelines, clearly stated, and realistically attainable.

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## **Project Deliverables and Timelines:**

The Technology Committee of the Regina School has clearly described the project deliverables and timelines for implementation in the technology plan. All project timelines and deliverables have been designed by the committee to be doable and measurable in order to achieve complete accountability.

The Technology Committee has mandated that the implementation of the technology plan be considered an on-going process. Referring to Implementation Schedule (9.1 of the Strategic Long-Range Technology Plan) submitted with this application, it could be noted that all columns have been checked. The Committee has planned for the initial implementation of all components of the Technology plan to begin immediately, in Year 1, and to continue on an on-going basis throughout the term of the project.

Ouarterly evaluation of the implementation schedule and project deliverables assess challenges and successes that call for modifications, making way for seamless interoperability and compatibility of current components of the plan with future applications.

## Project Evaluation:

The School Director, Technology Administrator (both Technology Committee members) and an Independent Evaluator will evaluate the implementation and effectiveness of the project proposed by the Regina School by 1) assessing the curriculum integration process, 2) conducting a process evaluation, and 3) conducting a summative evaluation.

Evaluation plans and process for evaluating curriculum integration will be done on an on-going basis, with benchmarks assessed both quarterly and at year-end. Evaluation plans will assess:

- 1. Levels of student proficiency of ADE/ school standards;
- 2. Use of technology to conduct research, on-line, related to curriculum;
- 3. Use of technology to support student activities related to instructional program;
- 4. Staff proficiency through technological training opportunities;
- 5. Integration of ADE technology standards into student assessment programs.

Process evaluation of the project will be conducted to assess:

- 1. Implementation of connectivity plan;
- 2. Acquisition of hardware/ software;
- 3. Implementation of professional development plan;
- 4. Evaluation of technology program.

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# Summative project evaluation will be conducted at the end of the plan term to assess:

- 1. Implementation of connectivity for data management/ information sharing/Internet usage;
- 2. Technology integration into instructional program;
- 3. Improved student achievement on Norm-referenced tests /State performance standards assessment testing;
- 4. Staff technology training;
- 5. Attainment of yearly goal benchmark measures.
- 6. Successes/ challenges requiring modification of yearly technology initiatives.

# Dissemination and Institutionalization Strategy and Project Continuation Strategy:

The Regina School will disseminate the technology plan information equitably to all stakeholders (educators, students, parents, mentors, adult literacy providers) within the school system by distributing copies to the:

- 1. Meetings
- 2. Newspapers/related media
- 3. Local Educator's electronic bulletin boards
- 4. School library, teachers' lounge, and front office
- 5. Public board meetings

Administrators, teachers, students and parents will collaborate through planned, virtual and customary school meetings, volunteer work sessions, adult/peer tutorials, fundraising projects, mentoring, attendance at technology workshops/seminars, every one will sign " responsible technology-use" agreements, in support of technological initiatives, in order to make the technology plan a success.

# Sustainability will be achieved by:

- 1. Aggressively pursuing current and future federal, state, and local funding sources. Continuing to apply for E-RATE discounts to leverage funding.
- 2. Applying for new grants from foundations, community agencies, corporations and consortiums seeking any available donations, matching funds, and in-kind contributions, tax-credits, cash awards and sponsorships.
- 3. Participating in Computer for learning program.
- 4. Approaching current partnering organizations for continued support/collaboration.
- 5. Reviewing Internet based schools for fund raising opportunity.



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Savitri Devi Karumanchi B.D.S., M.D. President V. C. Karumanchi B.D.S., M.D. Medical Director

#### Estimated Income/Revenues for 2003-2004 School Year

#### LIST OF REVENUES (Estimated)

SEABHS	\$ 80,000.00
STATE OF AZ (DES)	\$ 80,000.00
AHCCCS	\$ 245,000.00
LA FRONTERA	\$ 80,000.00
NRBHA	\$ 15,000.00
STATE OF AZ (ADJC)	\$ 150,000.00
STATE OF AZ (JPO)	\$ 5,000.00
STATE OF AZ (JPO)	\$ 70,000.00
PASQUI YAKIE	\$ 10,000.00
STATE OF AZ (VOUCHER)	\$ 45,000.00

#### SUBTOTAL REVENUES

\$ 780,000.00

#### **ERATE DISCOUNTS (upon approval from SLD):**

*** ** *** *		xp (about abbitions	THOME DECEMBER
Telec	com Services		
	Qwest	FRN# 1010151	Discount \$ 2,295.00
	Qwest	FRN# 101085	Discount \$ 3,780.00
	AT&T	FRN# 1010244	Discount \$ 1,440.00
	AT&T	FRN# 1010283	Discount \$ 1,242.00
	T-Mobile	FRN# 1021464	Discount \$ 864.00
Inter	net Services		
ì	ENT, Inc.	FRN# 1010200	Discount \$ 3,726.00
Inter	nal Connections		
	PC Net, Inc.	FRN# 1039958	Discount \$ 19,305.00

TOTAL ERATE DISCOUNTS (accounted as Revenues) \$32,652.00

TOTAL REVENUE (INCLUDING E-RATE) \$ 812,652.00



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Savitri Devi Karumanchi B.D.S., VI.D. President V. C. Karumanchi B.D.S., M.D. Medical Director

This document has be edited to outline the details of where the money was budgeted.

Regina School, Inc.,

Facility - School Portion

#### "EXPENSES OF OPERATION:

Advertising Employee Expenses Employee Ad Workers Comp Marketing & Travel Entertainment & Meals Gross Pay		\$ \$ \$ \$ \$ \$ \$	1721.52 3850.78 7509.83 3402.46 22.00 5302.28	
Payroll Expense			316,943.29	
Cable TV		\$	22,944.48	
*Computers		\$ \$	29.18 2992.00	
Counseling		\$	3272.50	
Dining Out		Ф \$	2674.21	
*Electronic Distance Learning	PRIORITY 1	\$	18704.77	*INTERNET CONN T1 TELECOM - CIRCUIT
Food	THORITI	\$	25089.99	CHARGES
Fuel		\$	6061.26	
Hygiene Supplies		\$	390.52	
Medical Supplies		\$	808.40	
Mileage		\$	162.17	
Phone Cards		\$	85.88	
Printing		\$	755.60	
Prescriptions		\$	77.00	
Incentive		\$	227,99	
Outings		\$	2589.36	
Travel		\$	2072.51	
*School Supplies		\$	597.87	
Uniforms		\$	4823,19	
Program Damage Costs		\$	323,45	
Miscellaneous	PRIORITY 2	<b>S</b>	3456.51	* INTERNAL CONN -
Reference Materials		\$	2406,77	MAINTENANCE SUPPORT (sch percentage
Rent		\$1	<b>25,4</b> 00.00	



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Savitri Devi Katumanchi B.D.S., M.D. President V. C. Karumanchi B.D.S., M.D. Medical Director

E rate Technology Plan Budget

"EXPENSES OF OPERATION" continued. ....

*Computer Supplies & Equipment	PRIORITY 2	\$	6487.22	*INTERNAL CONN - CABLING PROJECT
Kitchen—Small Appliances		\$	313.26	<u> </u>
Kitchen – Large Appliances		\$	1710.08	
Miscellaneous		\$	382.04	
Payroll Taxes		\$	19637.61	
Automobile Expenses		\$	17323,81	
Arizona State Fees		\$	254 32	
Federal Fees		\$	4996.60	
Facility Maintenance		\$	14431.90	
Equipment Maintenance		\$	7309.94	
Office Expenses		\$	8054.79	
Professional Development		\$	3052.28	
Professional Fees		\$	2896.30	
Promotion		\$	412.50	
Service Charges & Fees		\$	1774.52	
State Charges & Fees		\$	379.65	
Insurance		\$	33956.92	
Utilities	PRIORITY 1	ŝ	19212.10	* TELECOM SERVICES
Depreciation		\$	20817.50	TELECON SERVICES
Accrued Interest Expense		\$	7463.58	
Misc. Expenses		\$	2215.22	
*Technology Budget (2003-2004) *	PRIORITY 2	\$		*INTERNAL CONN - NETWORK SWITCHES
	TOTAL	\$	745,079,54	
Income for 2003		\$7	780,000.00	
Net income	PRIORITY 2		34.920.46	*INTERNAL CONN - MAINTANCE SUPPORT

<sup>\*</sup>This is allocated for year six for Erate.

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# Regina School Inc. BEN: 220303 471#: 378639 Attachment #:

#### Regina School Inc. 2003-2004 Budget Details

Section- Electronic Distance Learning	FRN#		te Expense Estimated)	TO	OTAL COST	For	TYPE OF SERVICE
ENT Inc.	1010200	\$	414.00	\$		Internet Connection - T1	P1
Quest Corp.	1010151	\$	781.99	\$	5,594.52	Monthly Telecom Circuit Charges	P1
TOTAL ELECTRONIC DISTANCE LEARNING		\$	1,195.99	<b>.</b> \$	9,734.52	•	
		E-Ra	ite Expense				TYPE OF
Section- Miscellaneous	FRN#		Estimated)	TO	OTAL COST	For	SERVICE
PC NET, Inc.	1039958	\$	1,194.00		-	Maintenance Support	P2
TOTAL ELECTRONIC PICTURE I DATING		,					. 2
TOTAL ELECTRONIC DISTANCE LEARNING	<del></del>	\$	1,194.00	<b>.</b> \$	-	*	
<b>4</b> 4 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2			<u>ite Expense</u>				TYPE OF
Section- Utilities	FRN#	<u>(10%</u>	Estimated)	T	DTAL COST	<u>For</u>	SERVICE
Quest Corp.	1010185	\$	224.30	\$	•	Monthly Telecom - POTS	P1
AT&T Wireless	1010244	\$	135.29	\$	,	Cellular Service	P1
AT&T Corp.	1010283	\$	1,540.90	\$		Long Distance - POTS	P1
T-Mobile USA	1021464	\$	378.16	\$	1,454.32	Cellular Service	P1
TOTAL UTILITIES		\$	2,278.65	\$	8,980.96	*	
		E-Ra	ate Expense				TYPE OF
Section- Computer Supplies & Equipment	ERN#	(10%	Estimated)	TO	OTAL COST	For	SERVICE
PC NET, Inc.	1039958	\$	632.70	\$	6,327.00	Internal Connections CABLING	P2
TOTAL COMPUTER SUPPLIES & EQUIPMENT		\$	632.70	<b>\$</b>	6,327.00	•	
			ite Expense				TYPE OF
Section- Technology Budget 2003-2004	FRN#	(10%	Estimated)	Ţ	OTAL COST		SERVICE
						Internal Connections PURCHASE,	
DO NET 4-	4000000	•	040.00	•	0.400.00	CONFIG, AND INSTALL QTY 2	P2
PC NET, Inc.	1039958	\$	318.30	Þ	3,163.00	SWITCHES	P2
TOTAL TECHNOLOGY BUDGET 2003-2004		\$	318.30	_ \$	3,183.00	*	
		E-Ra	ate Expense				TYPE OF
Section- NET INCOME 2003-2004	FRN#	(10%	Estimated)	Ţ	OTAL COST		SERVICE
						Internal Connections	
						MAINTENANCE SUPPORT FOR	
						YEAR (PRE-DISCOUNT AMOUNT -	
PC NET, Inc.	1039958			\$	10,746.00	90%)	P2
TOTAL NET INCOME 2003-2004		\$	-	\$	10,746.00	*	
				-	•		
TOTALS		\$	5,619.64	\$	38,971.48		\$ 44,591.12

<sup>\*</sup> These actual amounts are less than the amounts listed on the budget.

APPEAL NOTES: There are adequate funds available for E-Rate Funding discounts consideration.

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Regina School Inc.

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## Regina School Inc. 2003-2004 Budget Details

Section- Electronic Distance Learning ENT Inc. Quest Corp. TOTAL ELECTRONIC DISTANCE LEARNING	FRN# 1010200 1010151	 te Expense Estimated) 414.00 781.99 1,195.99	\$	,	Internet Connection - T1 Monthly Telecom Circuit Charges	TYPE OF SERVICE P1 P1
Section- Miscellaneous PC NET, Inc. TOTAL ELECTRONIC DISTANCE LEARNING	ERN# 1039958	 te Expense Estimated) 1,194.00	\$	TAL COST	For Maintenance Support	TYPE OF SERVICE P2
Section- Utilities Quest Corp. AT&T Wireless AT&T Corp. T-Mobile USA TOTAL UTILITIES	FRN# 1010185 1010244 1010283 1021464	 te Expense Estimated) 224.30 135.29 1,540.90 378.16 2,278.65	\$ \$ \$	1,352.88 3,930.72	Monthly Telecom - POTS Cellular Service Long Distance - POTS Cellular Service	TYPE OF SERVICE P1 P1 P1 P1
Section- Computer Supplies & Equipment PC NET, Inc. TOTAL COMPUTER SUPPLIES & EQUIPMENT	<u>FRN#</u> 1039958	te Expense Estimated) 632.70 632.70	\$	TAL COST 6,327.00 6,327.00	Internal Connections CABLING	TYPE OF SERVICE P2
Section- Technology Budget 2003-2004 PC NET, Inc.	FRN#	 te Expense Estimated)		TAL COST 3,183.00	<u>For</u> Internal Connections PURCHASE, CONFIG, AND INSTALL QTY 2 SWITCHES	TYPE OF SERVICE
TOTAL TECHNOLOGY BUDGET 2003-2004		\$ 318.30	\$	3,183.00	•	
Section- NET INCOME 2003-2004	FRN#	te Expense Estimated)	<u>T0</u>	TAL COST	For Internal Connections MAINTENANCE SUPPORT FOR YEAR (PRE-DISCOUNT AMOUNT -	TYPE OF SERVICE
PC NET, Inc.	1039958		\$	10,746.00	90%)	P2
TOTAL NET INCOME 2003-2004		\$ *	- \$	10,746.00	•	
TOTALS		\$ 5,619.64	\$	38,971.48		\$ 44,591.12

<sup>\*</sup> These actual amounts are less than the amounts listed on the budget.

APPEAL NOTES: There are adequate funds available for E-Rate Funding discounts consideration.

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CONTACT			. C. Karumanch			1								:	
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SERVICE PROVIDER			143025746 C NET, Inc.			<u> </u>			+						<del>                                     </del>
SERVICE PROVIDER		F	C NET, Inc.	· · · · · · · · · · · · · · · · · · ·		<u> </u>			+						
			•	-	EXTENDED	PRED	DISCOUNT							:	
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PRODUCT / SERVICE	QTY	UNIT COST	MONTHS	RE	<b>ECURRING</b>	NON	I-RECURRING	<u>DISCOUNT</u>		<u>amount)</u>	SCHOOL BUDGE	ET A	<u>MOUNT</u>	<u>NO</u>	TES FOR APPEAL
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		i									Included in the				
											Utilities Section of				
											Budget (difference				g to the 2003-2004, Client
Internal Connections									:		between estimated				ppropriate budget to cover
Hardware	2	\$ 1,245.00	)			<b>,</b> \$	2,490.00	90	\$	2,490.00	and actual)	\$	-	the	cost of this project.
															:
Internal Connections Tax and						: .	207.00	90	\$	327.00					
Hardware Shipping Charges Internal Connections	11	\$ 327.00	,			\$	327.00	90	Φ	327.00		+		-	
Hardware set-up charges	3	\$ 122.00				\$	366.00	90	\$	366.00					
nardware set-up charges		\$ 122.00	' <del>! </del>			Ψ	300.00	90	4	300.00					
Internal Connections Cabling	37	\$ 171.00	i Li			\$	6,327.00	90	\$	6,327.00				i	:
Internal Connections															
Maintenance Support		\$ 995.00	12	\$	11,940.00			90	\$	11,940.00					:
				:							ERATE DISCOUNT				
			i	i		}			:		AMOUNT (SCHOOL				
											RESPONSIBLE FOR	1			
TOTAL				\$	11,940.00	\$	9,510.00	\$ 21,450.00	) \$	21,450.00	10%)	\$	2,145.00		
															<u>:</u>
See attached vendor invoice/que	ote											+			
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											SERVICE	\$	2,145.00	•	BEN Attac. OTAL
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# **PCNET**

PCNET, Inc. is a computer network integration company and Internet Service Provider in Tucson, Arizona with offices in Phoenix. We offer a wide range of quality technical services to meet all of your needs.

- FULL LINE OF HARDWARE AND SOFTWARE
- CUSTOM CONFIGURED SYSTEMS AND UPGRADES
- LAN & WAN INTEGRATION SERVICES
- FULL Commercial INTERNET SERVICE (ISDN, Frame Relay and DSL)
- CUSTOMIZABLE SERVICE AGREEMPCNETS AND POST-SALE SUPPORT
- Computer Telephony(Altigen System)

Our knowledgeable and experienced consulting staff's primary goal is to furnish the most cost effective and reliable solution for your business. Whether you require an upgrade or a new addition of technological solutions to automate your business, your interests and needs are our priority.

Our Systems Consultants are fully trained and updated by the numerous manufacturers of which we represent. This ensures our ability to bring our customers the value and knowledge to increase their productivity and efficiency through the use of technology.

- Citrix
- Microsoft
- Cisco
- Compaq
- Altigen Telephony system

We proudly staff Cisco Design Specialists, Citrix Network Engineers Post-sale and integration support is also available to meet any of your company's future needs.

Finely, our service to our clients does not end at the point of sale. We place the highest value on each and every client we do business with.

Thank you, for the opportunity to provide you with the following Proposal on internet access and LAN and WAN implementation.

FCC APPEAL Docket No. 02-6
Regina School Inc.

BEN: 220303 471#: 378639

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# Here the product line information for your proposal

Cisco Catalyst® 2950G-48 is a member of the Catalyst 2950 Series Intelligent Ethernet Switches, and is a fixed-configuration, stackable switch that provides wire-speed Fast Ethernet and Gigabit Ethernet connectivity for midsize networks and the metro access edge. The Catalyst 2950 Series is an affordable product line that brings intelligent services, such as enhanced security, high availability and advanced quality of service (QoS), tothe network edge while maintaining the simplicity of traditional LAN switching. When a Catalyst 2950 Switch is combined with a Catalyst 3550 Series Switch, the solution can enable IP routing from the edge to the core of the network.

Embedded in Catalyst 2950 Series switches is the Cisco Cluster Management Suite (CMS) Software, which allows users to simultaneously configure and troubleshoot multiple Catalyst desktop switches using a standard Web browser. In addition, Cisco CMS Software provides new configuration wizards that greatly simplify the implementation of converged applications and network-wide services.

- 48 10/100 ports and two fixed GBIC-based 1000BASE-X uplink ports
- 1 rack unit (RU) stackable switch
- Delivers intelligent services to the network edge
- Enhanced Software Image (EI) installed
- Ideal for advanced desktop access layer connectivity and re

<ul> <li>Cisco 2950G-48 Series 48 10/100BT Port</li> </ul>	\$1245.00EA
Cost of Two switches	\$2490.00

Cabling will be charge per drop is including the materials as w	
Cost of each drop is  For total of 37 Drops the total charge is	\$171.00 <b>\$6327.00</b>
Tot votal of 1, 2, op op one country of the	
Total cost of hardware with Tax and shipping is	\$2817.00
Hourly charge for the setup is	\$122.00
Set up charge	\$366.00
Total charge for implementation of this project is	\$9510.00

'Monthly Network Support is Total Charge for 12 months \$995.00 \$11940.00

Total charge for whole in proposal is

\$21450.00

# PC NET SPIN for SLD IS 143025748

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Thank you,

Mojgan Rezaei

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# FCC APPEAL Docket No. 02-6 Regina School Inc.

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PC NET, INC. 12435 N. Mesquite Way Tucson AZ 85737 Phone 520-907-2431

Quotation

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Name Address City Phone	Regina School 10410 E Rita Ranch Tucson 520-574-1161	State AZ ZIP 85712	Date Proposal No. Rep FOB	1/23/2003 Ali Rezaei
Qty		Description	Unit Price	TOTAL

Qty	Description	Unit Price	TOTAL		
2	Cisco 25950G 24 series 24 ports 10/100 BT	\$1,245.00	\$2,490,00		
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\$2,490.00 suptotal Shipping & Handling \$12.75 Taxes State \$49.80 City \$139.44 TOTAL \$2,591.99

Office Use Only	

Thank you for your business

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Sign	Date

Regina School Inc.

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PC NET inc.

#### -SERVICE AGREEMENT -

#### FOR REGINA SCHOOL INC

**CONTRACT NUMBER: 254818-103** 

1. NETWORK MANAGEMENT AGREEMENT

- 1.1. PCNET, INC. and REGINA SCHOOL INC agree that the following terms and conditions will apply to services under this Agreement, or to any other services that may be provided hereunder by PCNET, INC. via authorized Addendom to this Agreement, or to any REGINA SCHOOL INC order accepted by PCNET, INC. to provide services.
- 1.2. This Agreement shall remain in force beginning on Effective Date and ending on Expiration Date, or termination, as elsewhere so provided herein.

Effective Date July 1, 2003

Expiration Date Jun 30, 2004

2. REMOTE SERVER ADMINISTRATION

2.1. PCNET, INC. will perform specific server administration identified below. Servers included in this agreement are:

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1.Compag Prollant 37		Windows 2000 File
2.Compaq Profest 35	)	Windows 2000
	•	Application
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- 2.2 On a weekly basis, PCNET, INC. will connect to each of the specified servers via an Internet connection and perform the following tasks:
  - 2.2.1 Review daily backup events
  - 2.2.2 Review the Event Viewer for errors and warnings
  - 2.2.3 Analyze server utilization statistics
  - 2.2.4 Analyze server hard drive utilization
  - 2.2.5 Undate network baseline statistics
  - 2.2.6 Update Performance Monitor parameters
- 2.3 On a mountly basis, PCNET, INC. will connect to each of the specified servers via an insernet connection and perform the following additional make:
  - 2.3.1 Update latest virus signature files for the server
  - 2.3.2 Purge deleted files and optimize drive space
  - 2.3.3 Rum UPS saif test via server software
- 2.4 If PCNET, INC. identifies a problem or alarm on any given server, PCNET, INC. will contact REGINA SCHOOL INC to determine a resolution. All findings will be reported to the REGINA SCHOOL INC immediately during normal business hours.
- 3. ON-SITE SUPPORT SERVICES

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- 3.1 PCNET, INC. will provide up to Hight (8) hours of technical services to REGINA SCHOOL INC per month. All support services will be billed on a time and material basis and will be credited against the monthly 8 hours. Any service work exceeding 10 hours for the month will be invoiced at PCNET, INC.'s published hourly rates.
- 3.2 Technical Support Services shall consist of PCNET, INC. providing masistance to REGINA SCHOOL INC in the resolution of network and/or network related problems via remote control software over the internet, TELNET sessions to network devices, or on-site visits.
- 3.3 PCNET, INC. will use its best efforts to perform procedures and services to maintain the computer network at optimal operating efficiency so as to mitigate the frequency and severity of computer network problems or inadequate performance that compromise REGINA SCHOOL INC'S ability to conduct its business in a manner and to the standards required by REGINA SCHOOL INC
- 3.4 PCNET, INC. shall not as a kinism between REGINA SCHOOL INC and designated software and hardware manufactures(s) for problem resolution. In the event services are required from the manufacturer, it shall be the REGINA SCHOOL INC'S responsibility to pay the manufacturer for such services. In the event a manufacturer provides PCNET, INC. with a "fix" and PCNET, INC. installs such fix, upon REGINA SCHOOL INC request and PCNET, INC. acceptance, REGINA SCHOOL INC will be billed by PCNET, INC. for such installation service at its then current bourly rates and terms in effect.

#### 4. PHONE SUPPORT

- 4.1 PCNBT, INC. will provide phone support for REGINA SCHOOL INC during the business hours of 8:00a.m to 5:00p.m., Monday through Friday. REGINA SCHOOL INC may contact PCNET, INC. to resolve any network related problem that may arise on REGINA SCHOOL INCS local network environment.
- 4.2 Should emergency service be required outside the standard business hours, the REGINA SCHOOL INC shall call the main PCNET, INC. number (520-322-5555) and select the voice mail option for "Emergency Service".
- 4.3 PCNET, INC. will attempt to resolve instes over the phone. If the problem cannot be resolved over the phone within a 15-minute time limit, PCNET, INC. will schedule a network analyst to remotely access REGINA SCHOOL INC'S network, or schedule an on-site visit.
- 4.4 REGINA SCHOOL INC is limited to a maximum of 20 calls (new incidents) per month. Any additional calls will be invoiced at \$25.00 per call.
- 4.5 Application software support is not included in this service. PCNET, INC.'s network analysts will always provide their "Best Effort" to resolve application issues and they may contact the application vendor on REGINA SCHOOL INC'S behalf. Additional Help Desk Services may be available for support of most commercial application authors.

## 5. NETWORK DEVICE MONITORING

- 5.1 PCNET, INC, will monitor up to twelve (12) manageable network devices (servers, routers, swimbes, hobs, etc.) 24 hours a day, 7 days a week via an Internet connection from PCNET, INC. corporate offices.
- 5.2. All Devices under this agreement will be monitored for up/down status (HEARTREAT). Should a device go off-line, PCNET, INC. will notify the REGINA SCHOOL INC immediately during normal business hours.

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5.3 Devices being monitored under this agreement are:

1.	Routes(1)	Cisco 2610
	Switch	Catalyst 2950 XL
	Switch	Catalyst 2924 KL
4.	Switch	Catalyst 2924
6.	Server (20	Compaq Prolima 350
-		

#### 6. QUARTERLY NETWORK AUDIT

- 6.1 PCNET, INC. will perform an on-site network audit of REGINA SCHOOL INC'S network arriverment every three (3) months from the signing of this contract.
- 6.2 A PCNET, INC. network analyst will perform an inspection of the physical network environment (hobs, switches, content, cabling, etc.), review current power management configuration, and server hardware.
- 6.3 A PCNET, INC, network analyst will perfum preventative maintenance on each server covered under this contract. This may consist of, but is not limited to: Updating Operating System service packs, Cresting Emergency Repair disks, or cleaning tupe drive units.

#### 7. INSTALLATION

#### Server Windows 2000

- 7.1 PCNET, INC. will establish a remose connection to REGINA SCHOOL INC'S server(s).
  REGINA SCHOOL INC is responsible for all costs related to acquisition and installation of telecommunications to achieve this connection. Appropriate telecommunication lines include ISDN, PRI, T1, Fractional T1, or xDSL.
- 7.2 If necessary, PCNET, INC. will configure REGINA SCHOOL INC'S existing flewall to allow connectivity for remote access.
- 7.3 PCNET, INC. will test and verify connectivity from the remote access station located at PCNET, INC.'s operation facilities to each server covered under this agreement.
- 7.4 If the current anti-virus software will allow, PCNET, INC. will configure the software to send an c-mail in the event a virus is detected on each server listed under this agreement.
- 7.5 If the current backup software will allow, PCNET, INC. will configure the software to send an o-mail with the results of all backups performed.
- 7.6 PCNET, INC. will create an e-mail ecount for REGINA SCHOOL INC at PCNET, INC.'s station to allow forwarding of monitoring data to PCNET, INC.'s service country.
- 7.7 Services subject to revision if Regins School Inc elects to use NT 4.0 except for Phone Server.

Regina School Inc.

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#### 8. CHARGES

8.1 ANNUAL SUBSCRIPTION
PCNET, INC. will provide the IT MANAGEMENT SUPPORT services to the REGINA
SCHOOL INC as desailed in Section 2 through 6 of this agreement. The summal subscription
amount shall be prepaid at commencement of service.

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Level	Service	 \$ 995.00	 	5 1194 <del>0.00</del>	

- 8.2 All technical service performed remotely by PCNET, INC. on REGINA SCHOOL INC'S natwork outside the original scope of this contract will be billed at PCNET, INC.'s published hourly rates in half (1/2) hour increments with a half hour (1/2) minimum.
- 8.3 All service performed on-site by PCNET, INC. on REGINA SCHOOL INC'S natwork will be billed at PCNET, INC.'s published hourly rate of \$80.00 for contact Regina School line with a one (1) hour minimum.
- 8.4 PCNET, INC. will invoice REGINA SCHOOL INC for additional services or products not specifically included in the scope of this agreement.
- 8.5 All rates in this Agreement are based upon services provided during normal business hours defined as Monday Friday, 8am 5pm local time.

	Service Hours	Surcharges
Normal	Monday through Priday, 8:00 AM to 5:00 PM	None
Extended	Monday through Friday, 5:01 PM to 7:59 AM Saturday, 8:00 AM to 5:00pm	Contract Rate x 1.5 (2 kr. minimum)
Weekend	Sundays and National Holidays	Contract Rate x 2 (2 hr. minimum)

- 8.6 PCNET, INC, will invoice for travel incurred outside a 30 mile radius of a PCNET, INC, service contex. This includes mileage expenses, lodging, and other incidental travel expenses.
- 8.7 The actual charges incurred in this agreement are not subject to offset against any other support agreement amount that REGINA SCHOOL INC may have in effect with PCNET, INC...
- \$.8 There shall be added to the charges due an amount equal to all taxes based upon all services, equipment, hardware, software, finight and other suplicable charges. This includes all state and local sales and use taxes based on gross sevenue, and any taxes or amount in lieu thereof paid or payable by PCNET, INC. in respect to the foregoing.
- 8.9 PCNET, INC. will invoice REGINA SCHOOL INC for all approved services, charges, hardware, software, and taxes on a monthly basis. All fees for the services provided in this agreement are invoiced in advance and pre-paid.
- 8.10 All invoices and payments are due according to pre-approved terms by PCNET, INC...
- 9. REGINA SCHOOL INC RESPONSELITES
  - 9.2 REGINA SCHOOL INC must maintain a dedicated connection to their internet Service Provider. Appropriate telecommunication lines include ISDN, PRI, T1, Practional T1, or zDSL.

Regina School Inc.

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- 9.3 REGINA SCHOOL INC must provide PCNBT, INC. with the name and contact information for the current ISP, if applicable.
- 9.4 REGINA SCHOOL INC must provide PCNET, INC. with the TCP/IP scheme for the organization, if applicable.
- 9.5 REGINA SCHOOL INC must provide PCNET, INC. with all appropriate unernames and passwords required to access network resources (i.e. Administrator usernames and passwords, rooter telast passwords).
- 9.6 REGINA SCHOOL INC agrees to allow PCNET, INC. service engineers or its subcontracted service technicism's reasonable access to the premises and facilities where the REGINA SCHOOL INC equipment is located. REGINA SCHOOL INC agrees to provide an adjacent work area that includes adequate lighting, power outlets, a telephone line and at least one data transmission line, if applicable, for troubleshoosing and testing communications.
- 9.7 REGENA SCHOOL INC acknowledges that PCNET, INC. is involved in a highly strategic and competitive business. RBGINA SCHOOL INC further acknowledges that REGINA SCHOOL INC would gain substantial benefit and that PCNET, INC. would be deprived of such benefit, if REGINA SCHOOL INC were to directly hire any personnel employed by PCNET, INC.. Except as otherwise provided by law, REGINA SCHOOL INC shall not, without the prior written consent of PCNET, INC., solicit the employment of PCNET, INC. personnel during the term of this Agreement and for a period of one (1) year following the termination or expiration of this Agrocument, REGINA SCHOOL INC agrees that PCNET, INC. damages resulting from breach by REGINA SCHOOL INC of this provision would be impracticable and that it would be extremely difficult to ascertain the actual amount of damages. Therefore, in the event REGINA SCHOOL INC violates this provision, REGINA SCHOOL INC shall immediately pay PCNET, INC. an amount equal to US \$25,000 for non exempt camployees and US \$75,000 for exempt employees, as liquidated damages and PCNET, INC. shall have the option to terminate this Agreement without further notice or hisbility to REGINA SCHOOL INC. The amount of the liquidated damages reflected herein is not intended as a penalty and is reasonably calculated bused upon the projected ones PCNET, INC. would incur to identify, recruit, hire and train suitable replacements for such personnel.
- 9.8 It is the responsibility of the regina school inc to ensure that prescribed backup operations performed by the regina school inc are adequate. Ponet, inc. will not be responsible for regina school inc's failure to do so, nor for the cost of reconstructing data stored on disk files, tapes, memories, etc., lost during the performance of service performed hereunder.

#### 10. DEVAULT AND TERMINATION

- 10.1 PCNET, INC., by written notice to REGINA SCHOOL INC, may terminate this Agreement within ten (10) days after written notice of any delinquency in the payment of any invoice amount.
- 10.2 REGINA SCHOOL INC may terminate Services prior to the end of the Term with a thirty (30) day written notice to PCNET, INC.. Should REGINA SCHOOL INC choose to terminate service prior to the end of contract term, REGINA SCHOOL INC will be subject to early termination charges equal to twenty percent (20%) of the number of months remaining in the Term multiplied by the monthly rate for the Services. Early termination charges are due in full immediately with written termination notice. Termination will not be accepted until balance is paid in full.
- 10.3 PCNET, INC. will provide services in a competent manner, comparable to industry standards. If PCNET, INC. does not provide services in such manner and can not sectify the problem(s), within thirty (30) days from REGINA SCHOOL INC written notice in which REGINA SCHOOL INC identifies the problem(s), REGINA SCHOOL INC will have the right to terminate this Agreement without paying early termination charges.

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10.A PCMET, INC., at its sole discretion, may terminate this Agrocoment if REGHAA SCHOOL INC:

(a) becomes the subject of any proceedings under the Bendruspicy Act or other insolvency law, voluntary or lavoluntary, if sook proceeding is not disculsued within minot (90) days; (b) million accelver to be appointed for its efficies or property; or (c) cutent into an assignment, or other an americal pur of its assets, equipment or its purts and inversectes. However, REODYA SCHOOL INC'S responsibility for past due ananous shall survive each benchment, green of a subminishing of the ananous shall survive each benchment, proceeding provided the action whether the discrete of the proceeding provided the action of such liability for green and inversect inversect, REODYA SCHOOL S

10.5 In the case of default by wither party under this Agreement, the defaulting party will reimburse the mon-defaulting party for all costs and expenses arising from the defaulting party for all costs and expenses in legal courses to preserve or enfonce such antenney fors if the non-defaulting party engages in legal courses to preserve or enfonce such rights under this Agreement, including the collection of any payments due.

10.6 Termination of this Agreement will not adversely affect any right existing as the effective date of a service date of the Agreement are cumulative and in addition to any other rights on remedies available at law and in equity, and any other contract instrument or paper.

11.1 PCNET, INC. shall maintain at its sole expone commercial general liability insurance for personal injusy and property damage for a general algorithm of \$2,000,000; wonder? compensation insurance as cogniting by law, and bired and non-owned variously liability includes in insurance for the combined single limit of \$1,000,000. At REGIMA SCHOOL INC'S request. PCNET, INC. Surface to furnish REGIMA SCHOOL INC with cardificates, evidencing such coverage within thirty (30) days of commencing performance to the such coverage within thirty (30) days of commencing performance under this Agreement, at every reserval and at other times as may be resecuably requested by REGIMA SCHOOL INC.

12.1 Back party lareeby agrees to indemnify and hold the other party harmless from and against any and against any back party lareeby agrees to indemnify and hold the other party coars and expenses (including from the performence, of each party's assisting from PCMET, INC. shall defend and indemnify REGIMA SCHOL INC against all olimins, damages, etc. arising from PCMET, INC. employees' and against all olimins, damages, etc. arising from PCMET, INC. employees' and agains' accivities at REGIMA SCHOL INC facilities.

13.1 PCNET, INC. shall not be liable for failure to parform any of its obligations under this force MANEURE.
Agreement duting my period in which and performance is delayed by accidents beyond disasticts, or, embarge, countrol, such as, but not limited to fire, flood, or other usumal disasticts, or, embarge, count order, riot, or other insurvention of any government sufficienty.
PCMET, IMC.'s performance is delayed for those reasons for any government sufficienty.
PCMET, IMC.'s performance is delayed for those reasons for a countrilities period of farty-five PCMET, IMC.'s performance is delayed for those reasons for a countrilities period of farty-five (43) days or more from the date of such notice, REGRAA SCHOOL IMC may terminate this afternment by giving PCMET, IMC. written notice.

14. NOTICES

14. I All motices between provided for or which may be given in contraction with this Agreement shall be sent via regular mail, postage prepaid, or by factinale. If any such notice shall be given by English a School live.

Enterprise Network Technologies, hac.

3959 E. Speedway Blvd. Sec. 314

Tucson, AZ \$5712

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Regina School Inc.

BEN: 220303 471#: 378639

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and if given by PCNET, INC. to REGINA SCHOOL INC, such notice shall be addressed to: V. C. Kazumanaki M.D.

Region School Inc Contact: Regine School Inc Name:

Request School Lee. Regins School Int Address:

lucson, Gz.

15. GENERAL

15.1 This Agreement shall be governed by the laws of the State of Arigona and constitutes the entire Agreement between PCNET, INC. and REGINA SCHOOL INC with respect to furnishing of services hereunder. No provision of the Agreement shall be deemed waived, amended or modified by either party, unless such waiver, amendment or modification be in writing signed by the party against whom it is sought to enforce the waiver, amendment or modification.

15.2 The foregoing seems and conditions shall provail notwithstanding any variance with the terms and conditions of any order submitted by the REGINA SCHOOL INC for service hereunder.

16. CONFIDENTIALITY

16.1. PCNET, INC. recognizes that in the course of performing Services, it may have access to confidential and proprietary information, and trade secrets concerning REGINA SCHOOL INC'S business and operations, including, without limitation, financial and tax information, business plans and development strategy, and marketing methodology, (collectively referred to as "Confidential Information"). PCNET, INC. recognizes that disclosure of the Confidential information to competitors, non-sufficeized third parties or the general public would be detrimental to the Company. Accordingly, PCNET, INC. covenants and agrees with REGINA SCHOOL INC that it will keep secret and treat confidentially the Confidential Information, and will not disclose any of the Confidential Information to any person or entity nor shall be use the Confidential Information for any purpose other than purposes which serve REGINA SCHOOL INC.

BY THE SIGNATURES OF THE DULY AUTHORIZED REPRESENTATIVES BELOW, PCNET, INC. AND REGINA SCHOOL INC, INTENDING TO BE LEGALLY BOUND, AGREE TO ALL OF THE PROVISIONS OF THIS AGREEMENT.

PCHET, INC.

(Authorized Signature)

MJBAN REZAE

TITLE: V.P Sal

DATE: 2/06/03

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